

## Answers to frequently asked questions (FAQs)

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Answers to the most frequently asked questions about the international trade fair analytica China are available here.

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### General questions

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#### What other events belong to the analytica exhibition network and when do they take place?

- **analytica Munich: March 31–April 03, 2020**

27th International Trade Fair for Laboratory, Analysis, Biotechnology and analytica conference

Messe München in Munich, Germany

- **analytica Anacon India and India Lab Expo: September 6–8, 2018**

International Trade Fair for Laboratory Technology, Analysis, Biotechnology and Diagnostics

Hitex Exhibition Centre in Hyderabad, India

- **India Lab Expo & analytica Anacon India: April 16–17, April 2019**

Mumbai

- **analytica Vietnam: Spring 2019**

6th International Trade Fair for Laboratory Technology, Analysis, Biotechnology and Diagnostics

Saigon Exhibition & Convention Center in Ho Chi Minh City, Vietnam

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#### What are the opening hours for analytica China?

## SAVE THE DATE

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**analytica China**

Date: Oct 31 - Nov 2, 2018

## Opening hours for visitors

- Thursday until Saturday (October 31–November 2, 2018):

10:00–18:00

## Opening hours for exhibitors

- Thursday until Saturday (October 31–November 2, 2018):

09:00–18:00

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## In which halls can I find which exhibition sectors?

### Hall N1: Life sciences, biotechnology and diagnostics

- Bioanalysis
- Biochemicals
- Bioinformatics
- Equipment for biotechnology
- Medicine and diagnostics

### Hall N2, N3: Analysis and quality control

- Industrial quality control
- Material testing
- Characterization and properties of material
- Quality control in pharmacology and industry
- Equipment for instrumental analysis
- Chromatography
- Spectroscopes
- Microscopes and optical image processing

### Hall N2, N3: Laboratory equipment and technology

- Laboratory equipment and machines
- Laboratory automation
- Laboratory data systems and documentation
- Laboratory apparatus
- Chemicals, reagents and consumables

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## Is there a supporting program for analytica China?

### The analytica China conference 2018 consists of the following three pillars:

- A food and safety conference which will be organized by MMI, MMG and the CCS.
  - Several tutorials which are very application orientated.
  - A partner-organized conference will focus on topics such as pharmaceuticals, environment diagnostics or biotechnology.
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## How can I subscribe to the analytica newsletter?

The analytica-world news is the newsletter of the industry portal [www.analytica-world.com](http://www.analytica-world.com) that appears every 14 days. It features news about markets, trends and innovations as well as the latest information in the network of the international trade fair analytica. [Subscribe free of charge to the analytica-world news.](#)

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## Exhibitor questions

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### How much does it cost to exhibit at analytica China?

Early bird\*: EUR 220 / square meter

Full price: EUR 240 / square meter

*\*Deadline for early bird discount: September 30, 2017*

**Space discounts** are available for large booths:

- Up to 35 square meters: 0 percent
  - 36 square meters to 71 square meters: 5 percent
  - 72 square meters to 107 square meters: 10 percent
  - 108 square meters and more: 15 percent
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### What is the minimum stand size?

The minimum stand size is 9 square meters. For booths smaller than 18 square meters, a shell scheme stand from our official stand contractor MEPLAN is mandatory.

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### How to become an exhibitor at analytica China?

To participate in analytica China, please complete and sign our application form. Based on the information provided on the form, we will check to see if your company is eligible to participate as an exhibitor. If so, we will send you a stand proposal.

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### When is the registration deadline?

The deadline for early bird applications is September 30, 2017. We start allocating stand space in May 2017.

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### When we register for the fair, what does that include?

When you submit your application, it only concerns stand space at analytica China. It automatically includes the mandatory entry in the exhibitor directory (online and event directory), a basic entry in the show catalog as well as worker

and exhibitor passes. You will be invoiced separately for any additional charges incurred (e.g. stand construction, technical services, advertising materials). All invoices should be paid immediately upon receipt.

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### **When will we receive our stand proposal (stand location and stand number)?**

As soon as you submit your application form, a stand proposal will be sent to you within the next few days. Please make sure that your application form is complete and includes all required information. Thank you.

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### **How many exhibitor passes do I receive as an exhibitor?**

- 9 to 17 square meters—5 exhibitor passes
  - 18 to 36 square meters—10 exhibitor passes
  - 7 to 54 square meters—25 exhibitor passes
  - 55 to 100 square meters—35 exhibitor passes
  - 101 to 400 square meters—50 exhibitor passes
  - More than 400 square meters—50 exhibitor passes (maximum)
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### **When and how will I be invoiced?**

Please observe the deadlines for payment stated on the invoices. This application form is only valid in conjunction with a down payment of 35 percent of the participation fee upon receipt of the corresponding invoice. The balance payable should be paid no later than 45 days before the show.

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### **May co-exhibitors exhibit at our stand? And if so, how can they register?**

Exhibitors may register co-exhibitors at their stand. The application form for co-exhibitors must be completed and signed by the main exhibitor.

The application fee is EUR 160 for each co-exhibitor or additionally represented company admitted. The main exhibitor will be invoiced for this fee. The minimum catalog and Internet entry is free of charge and includes the company name, hall and stand number.

Addition services can be ordered using a separate order form in the exhibitor's manual.

All co-exhibitors have the same advantages as main exhibitors and will be listed separately as exhibitors in the exhibition catalog and in the online exhibitor directory.

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### **What additional services can exhibitors order?**

To promote your products and company image before the trade fair even begins, please use our [Online Exhibition center](#). You can create your own exhibitor homepage with your company profile, company news and product information.

Equipment and furnishings for your stand and any marketing or other services that are related to participating in analytica China can be ordered directly online —simply use our Exhibitor Center.

In addition, you can also upload and edit all of your company information, including your company logo, company profile, product presentations, press releases and so on. This tool is also an important platform that allows you to invite customers, submit orders and download important information. You will receive your personal access codes (login and password) in the autumn of 2015. If you no longer have them or are having difficulties logging in, please [contact us](#).

For additional services, take advantage of our network of [reliable service partners on-site](#).

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### **If I cancel the application, what is the cancellation fee?**

Prior to eight weeks before start of the trade fair, the cancellation fee is 35 percent of the participation fee. Within eight weeks before start of the trade fair, the cancellation fee is 100 percent of the participation fee.

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### **What is the maximum booth construction height?**

The maximum construction and advertising height for stand construction is 7.50 meters.

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### **Visitor questions**

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#### **What is the price of admission?**

Admission is free upon registration. Please note: trade visitors only!

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#### **Where can I order a ticket to attend the fair?**

Visitor pre-registration for analytica China 2018 will be available soon. Please take advantage of this [quick and easy way to secure your ticket](#).

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#### **Are there any specific items in the registration process?**

Please open your personal account by entering an e-mail address. Enter your information and answer a few brief questions. Please print out the confirmation letter after successful pre-registration and bring it to “Pre-registration Counter” on-site to claim your badge.

Your confirmation letter entitles you to a free show catalog at the “Organizer office” on-site. You are also able to register for colleagues or recommend the show to friends. **Please note:** Your confirmation can only be used once. The

second visitor using the same information will not be accepted by the pre-registration system on-site.

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### **When will I receive my ticket?**

Please print out your confirmation letter after successful pre-registration and bring it to the "Pre-registration Counter" on-site to claim your badge.

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### **Do I need a visa to attend the trade show?**

The [website of the Ministry of Foreign Affairs of the People's Republic of China](#) contains contact information for your country's embassy which can be used to download and print out the visa application form or additional information about application procedures.

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### **Who can I contact if my questions have not yet been answered?**

The analytica China exhibition management team would be pleased to assist you with any questions regarding your participation in the trade fair: [Contact details](#)

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### **How to get to SNIEC?**

You can get there by plane, train, [automobile](#) or [public transportation](#).

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### **Are there ATM machines on-site?**

Automated teller machines (ATMs) are available on-site.

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